



## Kenya Power

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Stima Plaza, Kolobot Road*

Our Ref:  
M/s .....

*2<sup>nd</sup> July, 2020*

Dear Sir,

**ADDENDUM NO. 1 TO THE TENDER NO. KP1/9A.3/OT/12/NM/19-20 FOR SUPPLY OF DISTRIBUTION TRANSFORMERS (FOR LOCAL MANUFACTURERS ONLY)**

The following amendments are made to the specified provisions of the Tender document.

**1. RELATIONSHIP WITH THE PRINCIPAL TENDER DOCUMENT**

Save where expressly amended by the terms of this Addendum, the Principal Tender Document shall continue to be in full force and effect.

The provisions of this Addendum shall be deemed to have been incorporated in and shall be read as part of the Principal Tender Document.

**2. CLARIFICATION MADE TO SKETCHES TO THE INTERESTED BIDDERS.**

The following responses are made to clarifications sought on various issues on the tender document.

| Item | Question  | KPLC Response  |
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| 1.   | <b>Page 29 item 14.</b><br>a) Clarification of category of bidder<br>b) Confirming the consolidated tender security amount. | It should read category 2<br><br>Bidders of <b>category 2</b> should submit one consolidated tender security up to a <b>max Kshs 1,285,780.92.</b> |
| 2.   | <b>Page 30 item 15;</b>   | Suppliers in category 2 shall be expected  |

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|   | <p>The award shall be in tranches/stages at the ratio of 10:30:60- "approval at each stage of transformers manufactured"</p> <p>Query of Category 1 (Old Manufacturers being subjected to tranches)</p>  | <p>manufacture and deliver the 1<sup>st</sup> tranche, after which the KPLC Standards Manager shall review/assess the performance of the delivered transformers before recommending approval to move to the next tranche is granted.</p> <p>Old Manufacturers have already been developed over time and have demonstrated/proofed performance.</p> |
| 3 | <p>Is warranty for 5 year (60 months) or 6 year (72 months)</p>  | <p>The Warranty will remain valid for seventy two (72) months after the goods, or any portion thereof as the case may be, have been delivered to the final destination indicated in the contract.</p>  |
| 4 | <p><b>Page 50;</b><br/>What is the minimum score mark? / There is a conflict between the Marks in words and numbers. Please clarify</p>  | <p>Tenderers will proceed to Financial Evaluation stage only if they qualify in compliance with Parts I and II i.e. Preliminary and Technical stages and score a minimum score of SEVENTY-SEVEN (77) Marks in the part II part B.</p>  |
| 5 | <p><b>On page 27, item 11</b><br/>Calibration certificates that expire just before the closing date of the tender.</p>   | <p>The calibration certificates that would have expired just before the tender closes shall be accepted on condition that the bidder demonstrates by providing evidence that the process of recalibration has been initiated.</p>  |
| 6 | <p><b>Type Tests and their Reports: ITT Clause 3.15.4 - This shall be exempted for new local manufacturers who upon successful bid, shall be required to conduct type test and routine test on one unit of each rating at independent Third party laboratory accredited to ISO 17025 and witnessed by KPLC;</b><br/>For new local manufacturers who have already type tested representative transformers, will they be exempted this</p> | <p>There shall be no exemption for new manufacturers to conduct type test and routine test <b>on one unit of each rating</b> at independent Third party laboratory accredited to ISO 17025 and be witnessed by KPLC engineers. Upon successful tests, KPLC will issue clearance to manufacture.</p>  |

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|    | <i>requirement?</i>   |  |
| 7  | Under Section VI (Evaluation Criteria) - Qualifications and Skills of Key Staff.  | The criteria shall remain as it is   |
| 8  | <i>Allocating of 1000kVA 33/0.42kV transformers to Category 2 (New Manufacturers)</i>   | Allocation of quantities in the schedule shall remain as it is.  |
| 9  | <b>Under section IV – Schedule of Requirements ( Part A - Brief Schedule Of Details On Goods Required )</b><br><i>What is implied by “or as otherwise indicated in accordance with the Delivery Schedule in the LPO”</i>  | All deliveries shall be made to KPLC stores within 12 months or as per <i>the schedule in the LPO but within the contract period.</i>  |
| 10 | <b>Award of Contract;</b><br><i>Please clarify what criteria will be used to award the second and third bidders to avoid the second and third bidder selling at higher prices than the first bidder, which might disadvantage the purchaser. For example, if the second and third bidders' unit prices for the same item are double that of the first bidder?</i> | Award shall be on an item by item basis to the lowest evaluated bidder per lot, however a bidder shall not be awarded the same item in more than one lot. If a bidder qualifies as the lowest evaluated bidder in all the lots of a given category, they shall be awarded the item with the highest quantity in any of the lots of that category. The subsequent lots shall be awarded to 2 <sup>nd</sup> , 3 <sup>rd</sup> and 4 <sup>th</sup> lowest bidders (where applicable) in that order provided that the price quoted is within market price. |
| 11 | <b>ITT Clause 3.15.4 Type Tests and their Reports;</b><br>For new local manufacturers who have already type tested representative transformers, will they be exempted from this requirement upon successful award of contract?  | There shall be no exemptions   |
| 12 | <b>The Specifications for Distribution Transformer -</b>  |  |

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|    | <p><b>Stage Inspections;</b><br/>Can KPLC clearly define all the stages for inspection during the production process so that these stages are clear from the start? Can KPLC also provide template of what areas to check during the stage inspections</p>  | <p>Shall be provided to the bidders who will have gotten the authority to manufacture after signing the contract with KPLC and as guided by PPAD Sec 151</p>   |
| 13 | <p><b>Page 48;</b><br/><b>The detailed Technical Evaluation Criteria-</b><br/>Capacity to do tests as per IEC60076 and KPLC specifications;<br/><i>In the same way that the tender exempted the category 2 (New Manufacturers) from submitting type test certificates, can the same apply for calibration certificates? Can bidders attach other documentary proof of ownership like certified invoice copies, KPLC team to physically see the equipment during due diligence visits, and actual proof of calibration of equipment to be produced on successful award of bid before manufacturing clearance is given by the Procuring entity?</i></p> | <p>It is the responsibility of the bidder to demonstrate measurement accuracy and establish metrological traceability of the equipment results as per IEC 60076.</p>   |
| 14 | <p><b>Technical specifications- Page 29/48;</b><br/>Technical specifications for pole mounted Single phase oil type transformers;<br/><i>Clarify whether 3 phase or single phase.</i></p>   | <p>Type Test Reports for a transformer of identical or higher voltage and identical or higher KVA rating and within the range of 11/0.242kV - 36/0.242kV or 11/0.420kV - 36/0.420kV and 5KVA - 50KVA shall be accepted as representative for any pole mounted <b>Single phase</b> distribution transformer on tender." The mention of 3 phase was a typo</p> |
| 15 | <p><b>Clause 6.2.3 Detailed technical Evaluation, Item no. 4-</b></p>   | <p>The distribution of the marks shall be as follows;<br/>Above 500 pcs – 25 marks</p>   |

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|    | Proof of bidding Firms experience in transformer <i>Manufacture in Kenya. What range of quantity supplied below 250 shall qualify for marks?</i>   | 250- 499 pcs -12 marks<br>1- 249 pcs - 5 marks  |
| 16 | <b>Section VI- Evaluation Criteria (NEW)- Part II (B)- Detailed Technical evaluation;</b><br><i>The mandatory proof of ownership of the testing Equipment is stated as Calibration certificates.</i>                                   | Proof of ownership of equipment shall be as outlined in the tender document   |
| 17 | <b>Section V- KPLC Technical Specifications A3;</b> Mandatory condition to source ALL transformer tanks and steel clamps from Kenya for local capacity building  | The tender is for manufacture of distribution transformers locally and stage inspections shall be as outlined in the tender document. |
| 18 | In the event that bids from several bidders (either in category 1 or 2) are found non-responsive, will KPLC allocate the unallocated (hanging) transformers to bidders whose bids have been determined to be substantially responsive? | KPLC shall make a decision, in the event the rest of the bidders are non-responsive.  |

### 3. TENDER CLOSING DATE

The tender closing date has been extended from 09<sup>th</sup> July 2020 to 14<sup>th</sup> July 2020 at 10:00am and opening on the same day at 10.30am.

All the other terms and conditions remain as per the tender document.

Yours faithfully,

**For: KENYA POWER & LIGHTING COMPANY LIMITED.**

  
**Dr. JOHN NGENO**  
**GENERAL MANAGER, SUPPLY CHAIN**